

Message Text

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PAGE 01 LUSAKA 01935 210734Z

12

ACTION OPIC-12

INFO OCT-01 AF-10 ISO-00 EB-11 COME-00 /034 W

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P R 201542Z SEP 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC PRIORITY 699

INFO AMEMBASSY NAIROBI

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NAIROBI FOR REDSO

EO 11652: N/A

TAGS: EFIN, ZA

SUBJECT: GRZ PURCHASE OF GM TRUCKS

REF: STATE 188226

1. CONTINGENCY COMMITTEE DIRECTOR MUTTENDANGO
TELEPHONED THIS AFTERNOON REQUESTING URGENT ASSISTANCE IN CON-
TACTING GENERAL MOTORS IN NEW YORK REGARDING GRZ DESIRE
TO PURCHASE "IMMEDIATELY" 100 OF THE GM TRUCKS REFERRED
TO IN REFTEL. HE HAD BEEN ATTEMPTING UNSUCCESSFULLY TO
CONTACT GM BY PHONE.

2. MUTTENDANGO WOULD APPRECIATE IT IF THE DEPARTMENT
WOULD ASCERTAIN FROM GM WHETHER QUOTATION OF 33,000
DOLS. PER UNIT FAS BALTIMORE REFERS TO HORSE
TOGETHER WITH TRAILOR OR HORSE ALONE.

3. IN DETAILED QUOTATION MUTTENDANGO RECEIVED FROM
GM IT WAS STATED, IN EVENT GRZ PURCHASES 200 OF THE
GM TRUCKS, SIX-MONTH DRIVER TRAINING PROGRAM WOULD
BE INCLUDED. HE WISHES TO KNOW IF SIMILAR PROGRAM
COULD BE PROVIDED WITH PURCHASE OF 100 TRUCKS. IN
THIS CONNECTION, HE SAID THERE GOOD POSSIBILITY
GRZ WOULD, IN INTEREST OF MOVING TOWARD STANDARIZA-
TION OF ZAMBIAN TRUCKING FLEET, QUITE POSSIBLY WISH
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PAGE 02 LUSAKA 01935 210734Z

TO PURCHASE MORE OF THE GM TRUCKS LATER.

4. MUTTENDANGO WOULD ALSO APPRECIATE BEING INFORMED OF ANY CONDITIONS OTHER THAN THOSE ALREADY PROVIDED HIM BY GM IN CONNECTION WITH TRUCK PURCHASE.

5. HE SUGGESTED IT IS LIKELY HE WOULD HEAD A DELEGATION TO NEW YORK FOR PURPOSE OF CONCLUDING PURCHASE AGREEMENT. IN ANSWER TO QUESTION, HE SAID FINANCING HAD ALREADY BEEN ARRANGED WITH MINISTER OF PLANNING AND FINANCE CHIKWANDA.

6. MUTTENDANGO MADE PARTICULAR POINT OF EMPHASIZING THAT THIS PURCHASE "HAS NOTHING TO DO WITH AID PROGRAM LOAN; I WANT TO MAKE THAT VERY CLEAR SO THERE NO MIS-UNDERSTANDING OR CONFUSION."
WILKOWSKI

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: cunninfx
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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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